

Group Project #2 Activity: The Rogerian Argument

The Rogerian argument approach is to listen to alternate points of view, understand them, and reach a consensus, compromise, or new understanding. Although this is not how we traditionally conceive of argument in the U.S., this kind of argument style can still be very beneficial, and will help you organize your “civil disobedience” group project. Use the following questions to think about your presentation in terms of Rogerian Argument:

1. What is your group’s issue question?
2. What is your group’s position?
3. What is the position that is *most unlike* your group’s?
4. Describe the kind of people who would hold the position you list in #3. What types of proofs do you think they would most likely be willing to listen to? Logical, emotional, authoritative? Are there any proofs which you think simply would not work for them?
5. What types of proofs would work well for your issue? (logos, pathos, ethos)
6. Now, consider how you will begin to construct the three major parts of the Rogerian argument using the proofs you’ve decided on
 - a. Your consideration of the opposing point of view:
 - b. Your statement of your point of view:
 - c. Your offering of a compromise or new understanding between the two positions:
7. What do you want people to do about this issue? How should they organize? Who can they contact? Discuss it here:
8. What research/evidence might be used: